

- world-class solutions in sustainable energy



- SALES totalled
   SEK 6,115 million (SEK 4,838 million)
- PROFIT AFTER NET FINANCIAL ITEMS was SEK 572 million (SEK 432 million)
- **PROFIT AFTER TAX** was SEK 439 million (SEK 331 million)
- EARNINGS per share before and after dilution were SEK 3.98 (SEK 3.00)
- ACQUISITION OF

   operations of North American
   Marathon Heater Inc.
   remaining 30% of shares in Akvaterm Oy
   (Finland) in July

# Interim report 2 · 2015

#### CEO Gerteric Lindquist's report



# Positive first half-year with solid growth and strong profit performance

Group sales grew by 26.4% (9.7%) in the first half of the year, including organic growth of 12.1% (6.9%). The organic growth was mainly a result of the weakened Swedish krona in the early stages of the year, but the real increase in volume became more substantial over the latter part of the period.

The general demand situation in Europe has been cautious, but certain signs of an economic recovery can nevertheless be seen, thanks to the onset of optimism in certain countries. The demand situation has been relatively solid in both North America and Asia.

We are pleased to report that all three of our business areas succeeded in both taking market shares and improving their margins. This is the result of a deliberate investment in systematic marketing efforts combined with aggressive product development, ongoing efforts to raise productivity and quality along with solid cost control measures.

In NIBE Energy Systems, the major positive change is due to the aggressive move to acquire the two North American heat pump companies, WaterFurnace and Enertech Global. We are pleased to report that these companies are performing as expected. In Europe, the disproportionately high price of electricity in comparison to the price of gas in Germany in particular has served as an obstacle to continuing growth for the heat pump market. The market is forecast to be capable of returning to some degree of growth as a result of the increased subsidies for heat pump installation, which entered into force in April. Another positive sign is the growth of the Swedish heat pump market, mainly driven by an increase in the construction of new private homes.

NIBE Element is continuing with its consistent margin improvement programme to reach its 10% target. This programme is combined with solid sales growth in most product groups. It is also becoming increasingly obvious that the purposeful internationalisation and globalisation process this business area has undergone over the past ten-year period serves as a necessary foundation for healthy sales and profit growth in the long term. The sharp cutbacks in investments in the oil and gas industry are serving as a wet blanket.

NIBE Stoves, which is primarily active on the European market for the time being, mainly achieved its successes with intensive product development and aggressive marketing. The market trends in the UK and in Sweden are also good news for this business area.

In keeping with the policy we have established, we have remained active in the ongoing consolidation

of the sector within our three business areas. In the first quarter we acquired the operations of North American heating element company Marathon Heater Inc., as well as the operations of a small Swiss heating element firm.

At the end of the first half-year, NIBE acquired the remaining 30% of the shares in Akvaterm Oy (Finland), a manufacturer of accumulator tanks.

The level of investment in the existing businesses amounted to SEK 146 million, compared with last year's SEK 118 million. Depreciation totalled SEK 239 million in the first half of the year.

Operating profit for the first half-year improved by 34.1% compared with the corresponding period last year and the operating margin rose from 9.7% to 10.3%. The weakened Swedish krona has also had a positive effect on operating profit. This was particularly the case at the start of the year, but to a lesser extent over the latter part of the period.

Profit after net financial items improved by 32.4% in the first half-year compared with the corresponding period in 2014, leading to an improvement in the profit margin from 8.9% to 9.4%. The fact that net financial items deviate compared with last year is explained by increased borrowing, but also foreign exchange losses on loans related to the business itself.

#### Outlook for 2015

Our corporate philosophy and our strong range of products, with their focus on sustainability and saving energy, are in tune with the times in which we are living.

- We are well-prepared to make additional acquisitions.
- Our internal and continually ongoing efforts to raise efficiency, combined with our rigorous cost control measures will guarantee persistently healthy margins.
- It is harder to judge how external factors such as economic trends, currency fears and the low price of oil at present will impact the Group, but we remain cautiously positive with regard to the year overall.

Markaryd, Sweden, 14 August 2015 ration 10 Gerteric Lindquist Managing Director and CEC

#### Sales

Group net sales totalled SEK 6,115 million (SEK 4,838 million). This corresponds to growth of 26.4%, of which 12.1% was organic. Organic growth is largely impacted by the weaker Swedish krona, because most of the Group's foreign operations have been recalculated at higher average rates than in the corresponding period last year. Real organic growth gradually strengthened over the period. Acquired operations accounted for SEK 691 million of the total SEK 1,277 million increase in sales.

#### Earnings

Profit for the period after net financial items was SEK 572 million. This equates to a 32.4% increase in earnings compared with the same period in 2014. Back then, profit after net financial items amounted to SEK 432 million. Just as is the case with the increase in sales, the increase in profit is influenced by the weakening of the Swedish krona. Profit for the period has been charged with acquisition expenses of SEK 4 million versus SEK 11 million last year. Return on equity was 16.6% (16.1%).

#### Acquisitions

The operations of North American Marathon Heater Inc., which produces advanced custom heating elements for the high-tech industry, were acquired in early April. The company has sales of approximately SEK 78 million and employs around 130 people. The company's operations are consolidated under the Nibe Element business area as of April 2015. The acquisition value is still provisional.

#### Significant events after the end of the period

In early July, NIBE acquired the remaining 30% of the shares in Akvaterm Oy (Finland), a manufacturer of accumulator tanks. This company is consolidated under the NIBE Energy Systems business area.

#### Investments

During the period, the Group made investments totalling SEK 263 million (SEK 160 million). A total of SEK 117 million (SEK 42 million) of the investments relate to acquisitions of operations. The remaining SEK 146 million (SEK 118 million) relates mainly to investments in machinery and equipment in existing operations. The investment amount with regard to acquisitions is based on initial purchase prices as well as an estimate of additional consideration to be paid.

#### Cash flow and financial position

Cash flow from operating activities before changes in working capital amounted to SEK 665 million (SEK 501 million). Cash flow after changes in working capital amounted to SEK 340 million (SEK 171 million).

Interest-bearing liabilities at the end of the period amounted to SEK 8,117 million, compared with SEK 7,852 million at the start of the year. In late May, bonds totalling SEK 1,500 million were issued with a term of five years. Half of these bonds were issued with a variable interest rate and half with a fixed interest rate. However, the fixed interest rate has been converted into a variable interest rate via an interest rate swap with the same term. As a result, the entire bond loan is subject to a variable interest rate in practice. The bonds, which are a part of an MTN programme with a loan limit totalling SEK three billion, are listed on the NASDAQ Stockholm. For more detailed information, please go to www.nibe.com.

At the end of June the Group had cash and cash equivalents of SEK 1,856 million as against SEK 2,581 million at the start of the year. The equity/assets ratio at the end of the period was 36.4%, compared with 36.2% at the start of the year and 42.8% at the corresponding point last year.

#### Parent

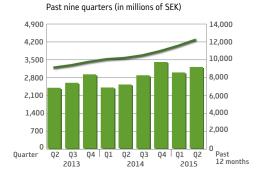
Parent activities comprise Group executive management functions, certain shared Group functions and the financing of corporate acquisitions. Sales for the period totalled SEK 6 million (SEK 5 million) and profit after financial items was SEK 792 million (SEK 884 million). At the end of the reporting period, cash and cash equivalents totalled SEK 504 million compared with SEK 1,110 million at the start of the year.

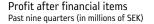
NIBE Group Key figures		2015 Q1-2	2014 Q1-2	Past 12 mths	2014 full-year
Net sales	SEK m	6,115	4,838	12,310	11,033
Growth	%	26.4	9.7	20.0	12.2
of which acquired	%	14.3	2.8	11.0	5.7
Operating profit	SEK m	629	469	1,545	1,385
Operating margin	%	10.3	9.7	12.6	12.6
Profit after net financial items	SEK m	572	432	1,432	1,292
Profit margin	%	9.4	8.9	11.6	11.7
Equity/assets ratio	%	36.4	42.8	36.4	36.2
Return on equity	%	16.6	16.1	17.5	16.6

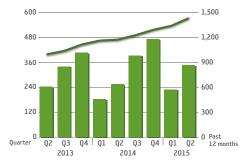
#### Group sales by geographical region

Net sales









#### Sales and profit

Sales for the period totalled SEK 3,670 million, compared with SEK 2,758 million for the corresponding period last year. The increase in sales was SEK 912 million with acquired sales accounting for SEK 630 million of this sum, which means that organic growth was 10.2%.

Operating profit for the period totalled SEK 458 million, compared with SEK 339 million the previous year. This equates to an operating margin of 12.5% compared with 12.3% for the previous year. This means that the operating margin for the past 12 months is 14.9%.

#### Market

Both the North American economy and the rate of new construction are continuing to gain in strength, which also creates solid prospects for continuing investments in energy-efficient and environmentally-friendly product solutions for indoor climate comfort. Even though the price of natural gas remains low and is slightly slowing down the rate of expansion, both of our recently acquired businesses, WaterFurnace and Enertech Global, are continuing to perform on a stable level. We strengthened our overall market position over the first half of the year thanks to successful product launches and an active market presence.

The European heat pump market remains cautious, but there have been local variations. Demand for heat pumps in Germany remains sluggish and the market saw a decline in terms of numbers over the first half-year. The disproportionately high price of electricity in comparison to the price of gas is likely one of the main reasons, which in turn can be explained by the fact that the energy transition in Germany is to be paid for in part by higher taxes on electricity. The government decision in April to introduce increased economic support for heat pump installations in the form of the established Market Incentive Programme (Marktanreizprogramm) nevertheless signals greater ambition to use renewable energy in Germany and is also forecast to have a positive effect for end consumers.

The Nordic markets of Norway and Denmark are performing at a stable level and we have continued to strengthen our market position. However, the weak economic climate combined with the general political turbulence in Finland is impacting the willingness to invest on the part of end consumers.

Despite the political and economic turbulence in the eastern parts of Europe, almost all our companies in these countries displayed growth in the first half of the year.

Our Swedish domestic market is exhibiting solid growth in terms of the number of heat pump installations. Increased new construction of single-family homes is boosting sales of our speed-controlled exhaust air heat pumps, which is also the product segment that is increasing the most. The Swedish government's announced reduction to its home improvement subsidy (ROT-avdrag) as of 2015/2016 will probably have a positive impact on the demand for our products this year. The market for heat pumps for large properties, which had a setback in Q1, recovered slightly by the end of the period. Our total market share for heat pumps has continued to increase.

For traditional electric water-heaters, performance in the Nordic and European markets is stable, while sales of conventional domestic boilers remain sluggish. With more stringent legal requirements regarding energy efficiency in the production of hot water, the market for heat pumps used solely for heating hot water looks set to expand, which we regard as a good opportunity for growth.

#### Operations

Our marketing activities have continued with full force following the major international industry trade fairs in the US and Germany in Q1. A sales seminar for around 30 of our subsidiaries and partners was held to further strengthen our sales platforms in our international expansion.

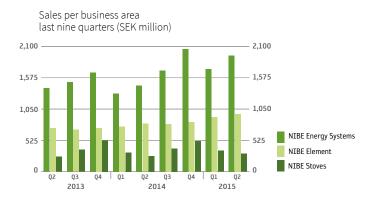
The remaining 30% of the shares in Akvaterm Oy (Finland), which is located in Kokkola (Karleby), were acquired in July. The product range consists primarily of accumulator tanks, which enable energy storage, as well as cold-storage tanks and special tanks for the Nordic and British markets. The company employs around 50 people and has sales of approximately SEK 70 million.

The most modern heat pump lab of our Group, and probably the most modern in Europe too, was opened at our German subsidiary AIT in Kasendorf at the end of the half-year. The investment in the facility, which is intended for functional testing of new products and concepts, is a key part of our strategy to use advanced product development to create products that are at the absolute top of their class in terms of both performance and quality.

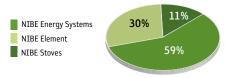
Both of our North American heat pump companies won awards over the summer in the Dealer Design Awards in the US. Enertech Global was awarded for its geothermal heat pumps in the property sector and WaterFurnace for its web-based control of heat pumps.

Our production capacity and delivery capability fully satisfy market expectations and we are very pleased to note that our internal quality work, which has been a top priority, continues to bear fruit in the form of additional improvements to customer satisfaction, which is extremely important in the face of increasingly tough international competition.

# Business Area trends



#### Each business area's share of total sales



#### **NIBE Energy Systems**

Key figures		2015 Q1-2	2014 Q1-2	Past 12 mths	2014 full-year
Net sales	SEK m	3,670	2,758	7,419	6,507
Growth	%	33.1	6.8	25.4	13.4
of which acquired	%	22.9	1.7	17.8	8.2
Operating profit	SEK m	458	339	1.103	984
Operating margin	%	12.5	12.3	14.9	15.1
Assets	SEK m	13,269	8,379	13,269	12,512
Liabilities	SEK m	1,356	1,172	1,356	1,361
Investments in non-current assets	SEK m	104	88	224	208
Depreciation	SEK m	154	118	285	249

#### Facts - 1,600 square metres

- 8,400 cubic meters of closed space
- 32 test stations
- 5 salt solution tanks
- 6 climate-controlled rooms - 2 acoustic rooms
- 2 acoustic rooms
   Start/stop test room
- Tests, test room
- Electronics room
- 2 storage rooms
- Control room
- Creative room

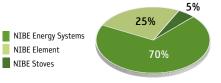


#### Leading European research and development lab at AIT in Germany.

Thanks to the newly opened research and development lab and the advanced measuring equipment that comes along with it, we are well equipped to meet current and future requirements for our products. Two advanced acoustic rooms are a key part of the lab. In these rooms, sound levels of current and future heat pump models can be carefully measured in accordance with the DIN EN 12102 standardised test procedure.



#### Each business area's share of total profit



#### Sales and profit

Sales for the period totalled SEK 1,883 million, compared with SEK 1,562 million for the corresponding period last year. The increase in sales was SEK 321 million with acquired sales accounting for SEK 61 million of this sum, which means that organic growth was 16.6%.

Operating profit for the period totalled SEK 168 million, compared with SEK 135 million the previous year. This equates to an operating margin of 8.9% compared with 8.6% for the previous year. This means that the operating margin for the past 12 months is 8.9%.

#### Market

Overall, demand on the international element market was positive at the start of the year. We are also seeing an increasingly clear trend towards moving production back to Europe and North America from Asia as a result of the rising costs mainly in China.

The European element market has experienced growth over the first half of the year in terms of consumer products, products for the automotive industry and commercial equipment. The market for rail-based traffic has also displayed healthy growth within both infrastructure and vehicles. The North American market has displayed a positive trend overall. We are seeing a stable market and increased demand within both the domestic appliance/home comfort segment and commercial products and products for the automotive industry.

The Asian market has also experienced healthy growth, which is encouraging as we are gradually concentrating our Asian production units more towards the domestic market in Asia.

On the other hand, the market for oil and gas industry products has seen a drop in demand on all markets as a result of lower levels of investment as oil and gas prices have declined.

#### Operations

We are continuing our efforts to restructure the alignment and operations of each of our units to ensure that they remain competitive in their respective market segments and to enable us to reach our 10% target for our operating margin.

These measures entail specialising operations and making further investments in automation and mechanisation. We are also making an extra investment in a package of production technology measures

NIBE	Eler	nent

Key figures		2015 Q1-2	2014 Q1-2	Past 12 mths	2014 full-year
Net sales	SEK m	1,883	1,562	3,513	3,193
Growth	%	20.5	12.9	17.1	13.2
of which acquired	%	3.9	2.9	2.6	2.0
Operating profit	SEK m	168	135	313	280
Operating margin	%	8.9	8.6	8.9	8.8
Assets	SEK m	3,402	2,933	3,402	3,122
Liabilities	SEK m	734	611	734	632
Investments in non-current assets	SEK m	48	31	104	87
Depreciation	SEK m	57	50	105	98

to secure the improvement in productivity necessary in the long term. In addition, we are taking advantage of our production opportunities in low-cost countries in certain product segments.

We implemented a restructuring process during the first half of the year in our tubular heating element operations in Sweden, which means that production is now concentrated at a single production unit. The sharp cutbacks in investments in the oil and gas industry are however complicating our margin improvement efforts.

The acquisition of North American Marathon Heater Inc. in Del Rio, Texas, which was completed in April, is a part of our expansion in the commercial and industrial element market in North America. The business specialises in advanced custom heating elements for the high-tech industry.

In Q2, we also completed a small bolt-on acquisition of a Swiss industrial firm, which has been integrated into our existing operations.

We initiated the expansion of our production facility for electronics and control products in Poland in Q2 in order to meet strong growth in the electronics and control product area.

The commodity and currency trends remain turbulent and are affecting both pricing and competitiveness. In this situation, having production units in different currency zones gives us a clear advantage.



The market for rail-based traffic is displaying healthy growth. Several different projects have been initiated with partners and will result in new customised solutions.

#### Sales and profit

Sales for the period totalled SEK 650 million, compared with SEK 584 million for the corresponding period last year. Since the comparison is not affected by any acquisitions, this means organic growth of SEK 66 million, or 11.3%.

Operating profit for the period totalled SEK 30 million, compared with SEK 18 million the previous year. This equates to an operating margin of 4.7% compared with 3.1% for the previous year. This means that the operating margin for the past 12 months is 12.4%.

#### Market

Several of our main markets are following the same pattern as at the start of the year, putting them at approximately the same levels as the past year. Traditionally, the second quarter accounts for the smallest proportion of total annual sales, while the second half of the year, especially the fourth quarter, is the key peak season. The European market for stove products is considered relatively weak overall from a historical perspective, and this can mainly be explained by continuing restraint on the part of end consumers along with several unusually mild winters.

Among the Nordic countries, demand has increased in Sweden, mainly thanks to an increase in the number of new homes built and continuing low interest rates. The Swedish government's announced reduction to its home improvement subsidy (ROT-avdrag) as of 2015/2016 will probably have a positive impact on the demand for our products this year. In Norway, the market for stove products is continuing to increase, but this should be compared with unusually weak demand in the same period last year. In Denmark, which is the smallest of the Nordic markets, demand is however at a standstill.

As a result of the current low prices of gas in the UK, demand for gasfired stove products has increased substantially, while wood-burning stove products have decreased slightly year-on-year. The strong British economy and generous financing options in connection with house purchases are boosting the demand for our products, and the British market is still at a relatively high level as a result.

After very weak demand in Germany at the start of the year, the market recovered slightly by the end of the period, but the unusually low prices of oil and gas along with the recent mild winters have had a clear dampening effect on sales in the first half of the year. The demand for stove products in France continues to fall, but more as a result of the generally weaker French economic trend.

Most parts of Europe have the greatest interest in free-standing wood stoves and wood-burning inserts with a more modern appear-

#### **NIBE Stoves**

Key figures		2015 Q1-2	2014 Q1-2	Past 12 mths	2014 full-year
Net sales	SEK m	650	584	1,549	1,483
Growth	%	11.3	16.1	4.9	6.3
of which acquired	%	0.0	8.0	0.0	2.9
Operating profit	SEK m	30	18	192	180
Operating margin	%	4.7	3.1	12.4	12.1
Assets	SEK m	1,777	1,648	1,777	1,768
Liabilities	SEK m	236	237	236	249
Investments in non-current assets	SEK m	15	13	20	18
Depreciation	SEK m	28	28	55	55

ance, clear lines and a timeless design, for which the majority of our product range fits the bill very well, while demand for products with a more regional and traditional appearance is in decline. Pellet-fired stove sales have also fallen after several years of rising demand mainly in southern Europe, primarily as a result of lower subsidies.

#### Operations

The first half of the year progressed at a high tempo in terms of product launches and continuing marketing activities. We kicked off the year at the major international ISH fair in Germany where new products under several of our brands premiered. We then continued into the spring with targeted marketing activities on all of our markets. As a result, we will have completed the process of marketing the new show products to retailers in advance of the autumn season, which begins in September.

Some of the biggest new products of the year are under the Contura brand, including new complete wood-burning inserts with various types of surrounds and an upgraded version of the free-standing Contura 500 stove series, which is one of Europe's top-selling stove models. These new products have been very well received by the market.

Our broad assortment of gas-fired products under the Gazco brand have enabled us to successfully meet the strong increase in demand for gas-fired products in the UK, which is now one of our largest markets. This has also played a part in contributing to our growth so far this year. A selected range of our gas products will also be introduced on a couple more prioritised markets.



Contura has had a busy spring with new products launched on the market. 170 Swedish retailers visited Markaryd in May. The new products were premiered and new marketing material was presented. They also got to see Contura's latest investment in new training facilities and labs

# Income Statement summaries

	Group Pare							rent
	Q2r	Q2	Jan-June	Jan-June	Past	full-yr	Jan-June	Jan-June
(in millions of SEK)	2015	2014	2015	2014	12 mths	2014	2015	2014
Net sales	3,165	2,477	6,115	4,838	12,310	11,033	6	5
Cost of goods sold	- 2,026	- 1,614	- 3,966	- 3,190	- 7,882	- 7,106	0	0
Gross profit	1,139	863	2,149	1,648	4,428	3,927	6	5
Selling expenses	- 582	- 456	- 1,158	- 911	- 2,224	- 1,977	0	0
Administrative expenses	- 215	- 168	- 423	- 325	- 805	- 707	- 39	- 20
Other operating income	24	34	61	57	146	142	0	0
Operating profit	366	273	629	469	1,545	1,385	- 33	- 15
Net financial items	- 22	- 21	- 57	- 37	- 113	- 93	825	899
Profit after net financial items	344	252	572	432	1,432	1,292	792	884
Tax	- 75	- 59	- 133	- 101	- 342	- 310	0	0
Net profit	269	193	439	331	1,090	982	792	884
Net profit attributable to Parent shareholders	269	193	439	331	1,090	982	792	884
Includes depreciation according to plan as follows Net profit per share before and after dilution in SEK	121 2.44	98 1.74	239 3.98	195 3.00	446 9.89	402 8.90	0	0

# Statement of comprehensive income

Net profit	269	193	439	331	1,090	982	792	884
Other comprehensive income								
Items that will not be reclassified to profit or loss								
Actuarial gains and losses in retirement benefit plans	0	0	0	0	- 122	- 122	0	0
Тах	0	0	0	0	26	26	0	0
	0	0	0	0	- 96	- 96	0	0
Items that may be reclassified to profit or loss								
Cash flow hedges	7	- 1	3	1	- 11	- 13	0	1
Hedge of net investment	49	- 122	- 443	- 143	- 764	- 464	- 433	- 141
Exchange differences	- 134	262	570	288	1,009	727	0	0
Тах	- 13	27	97	31	174	108	95	30
	- 91	166	227	177	408	358	- 338	- 110
Total other comprehensive income	- 91	166	227	177	312	262	- 338	- 110
Total comprehensive income	178	359	666	508	1,402	1,244	454	774
Total comprehensive income attributable to Parent	170	250		500	1 100			
shareholders	178	359	666	508	1,402	1,244	454	774

# Balance Sheet summaries

		Group			Parent	
(in millions of SEK)	30 Jun 2015	30 Jun 2014	31 Dec 2014	30 Jun 2015	30 Jun 2014	31 Dec 2014
Intangible assets	10,463	6,381	9,731	0	0	0
Property, plant and equipment	2,117	1,908	2,078	0	0	0
Financial assets	482	174	367	9,698	8,230	9,477
Total non-current assets	13,062	8,463	12,176	9,698	8,230	9,477
Inventories	2,346	2,094	2,109	0	0	0
Current receivables	2,026	1,692	1,844	104	62	203
Current investments	208	2	154	0	0	0
Cash and bank balances	1,387	1,367	1,827	504	716	811
Total current assets	5,967	5,155	5,934	608	778	1,014
Total assets	19,029	13,618	18,110	10,306	9,008	10,491
Equity	6,928	5,824	6,560	3,841	3,876	3,685
Untaxed reserves	0	0	0	1	1	1
Non-current liabilities and provisions, non-interest-bearing	2,003	1,263	1,849	512	510	457
Non-current liabilities and provisions, interest-bearing	7,841	4,580	7,558	5,696	4,445	5,996
Current liabilities and provisions, non-interest-bearing	1,981	1,735	1,849	39	18	132
Current liabilities and provisions, interest-bearing	276	216	294	217	158	220
Total equity and liabilities	19,029	13,618	18,110	10,306	9,008	10,491

# Key figures

		Jan-June 2015	Jan-June 2014	full-year 2014
Growth	%	26.4	9.7	12.2
Operating margin	%	10.3	9.7	12.6
Profit margin	%	9.4	8.9	11.7
Investments in non-current assets	SEK m	263	160	3,098
Cash and cash equivalents	SEK m	1,856	2,136	2,581
Working capital, incl. cash and bank balances	SEK m	3,986	3,420	4,084
as share of net sales	%	32.4	33.3	37.0
Working capital, excl. cash and bank balances as share of net sales	SEK m %	2,599 21.1	2,053 20.0	2,257 20.5
Interest-bearing liabilities/ Equity	%	117.2	82.4	119.7
Equity/assets ratio	%	36.4	42.8	36.2
Return on capital employed	%	11.0	12.5	12.1
Return on equity	%	16.6	16.1	16.6
Net debt/EBITDA	times	3.3	2.1	3.3
Interest coverage ratio	times	9.1	6.5	7.6

# Statement of cash flow – summaries

(in millions of SEK)	Jan-June 2015	Jan-June 2014	full-year 2014
Cash flow from operating activities	665	501	1,327
Change in working capital	- 325	- 330	- 74
Investment activities	- 232	- 152	- 2,956
Financing activities	- 606	- 268	1,836
Exchange difference in cash and cash equivalents	58	25	103
Change in cash and cash	- 440	- 224	236
equivalents	- 440	- 224	236

### Change in equity – summaries

(in millions of SEK)	Jan-June 2015	Jan-June 2014	full-year 2014
Equity brought forward	6,560	5,575	5,575
Shareholders' dividend	- 298	- 259	- 259
Comprehensive income for			
the period	666	508	1,244
Equity carried forward	6,928	5,824	6,560

# Data per share

		Jan-June 2015	Jan-June 2014	full-year 2014
Net profit per share				
(total 110,253,638 shares)	SEK	3.98	3.00	8.90
Equity per share	SEK	62.84	52.82	59.50
Closing day share price	SEK	224.90	210.00	200.90

# Financial instruments recognised at fair value

(in millions of SEK)	30 June 2015	30 June 2014	31 Dec 2014
Current receivables			
Currency futures	1	8	0
Commodity futures	0	2	0
Total	1	10	0

# Current liabilities and provi-

Total	15	13	17
Commodity futures	5	0	2
Currency futures	10	13	15
sions, non-interest-bearing			

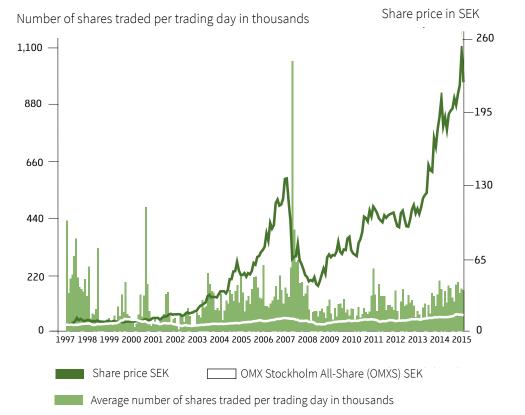
#### Non-current liabilities and

provisions, interest-bearing			
Interest rate derivatives	3	0	0

No instruments have been offset in the statement of financial position, therefore all instruments are recognised at their gross value. For a detailed account of the measurement process, see Note 2 in the Annual Report for 2014. In respect of other financial assets and liabilities in the Group, the carrying amounts represent a reasonable approximation of their fair value. A specification of the financial assets and liabilities involved is given in Note 7 in the Annual Report for 2014.

# Quarterly data

Consolidated income statements	20	2015 2014				2013			
(in millions of SEK)	Q1	Q2	Q1	Q2	Q3	Q4	Q2	Q3	Q4
Net sales	2,950	3,165	2,361	2,477	2,839	3,356	2,351	2,545	2,876
Operating expenses	- 2,687	- 2,799	- 2,165	- 2,204	- 2,423	- 2,856	- 2,096	- 2,188	- 2,453
Operating profit	263	366	196	273	416	500	255	357	423
Net financial items	- 35	- 22	- 16	- 21	- 24	- 32	- 13	- 19	- 20
Profit after net financial items	228	344	180	252	392	468	242	338	403
Тах	- 58	- 75	- 42	- 59	- 88	- 121	- 56	- 75	- 93
Net profit	170	269	138	193	304	347	186	263	310
Net sales Business Areas									
NIBE Energy Systems	1,722	1,948	1,313	1,445	1,693	2,056	1,398	1,499	1,658
NIBE Element	917	966	759	803	799	832	734	705	733
NIBE Stoves	351	299	320	264	388	511	251	369	523
Elimination of Group transactions	- 40	- 48	- 31	- 35	- 41	- 43	- 32	- 28	- 38
Group total	2,950	3,165	2,361	2,477	2,839	3,356	2,351	2,545	2,876
Operating profit Business Areas									
NIBE Energy Systems	172	286	127	212	299	346	206	264	273
NIBE Element	80	88	63	72	78	67	59	60	56
NIBE Stoves	20	10	15	3	64	98	1	39	103
Elimination of Group transactions	- 9	- 18	- 9	- 14	- 25	- 11	- 11	- 6	- 9
Group total	263	366	196	273	416	500	255	357	423



# NIBE shares

NIBE's class B shares are listed on the NASDAQ OMX Stockholm Exchange, Large Cap list, with a secondary listing on the SIX Swiss Exchange in Zürich. The NIBE share's closing price at 30 June 2015 was SEK 224.90. In the first and second quarters of 2015, NIBE's share price rose by 11.9%, from SEK 200.90 to SEK 224.90. During the same period, the OMX Stockholm All-share (OMXS) increased by 6.5%. This means that, at the end of June 2015, the market capitalisation of NIBE, based on the latest price paid, amounted to SEK 24,796 million. A total of 19,220,611 NIBE shares were traded, which corresponds to a share turnover of 34.9% in the first half of 2015.

#### Accounting policies

NIBE Industrier's consolidated accounts are drawn up in accordance with the International Financial Reporting Standards (IFRS). NIBE Industrier's interim report for the second quarter of 2015 has been drawn up in accordance with IAS 34 "Interim Financial Reporting". The same accounting policies have been applied as those described on pages 66-68 of the company's Annual Report for 2014. Reporting for the Parent follows the Swedish Annual Accounts Act and recommendation RFR 2 of the Swedish Financial Accounting Standards Council ("Reporting for Legal Entities"). In the case of transactions with associates, these have taken place to the same extent as in the previous year and the same accounting policies apply as those described on page 66 of the company's Annual Report for 2014.

#### **Risks and uncertainties**

NIBE Industrier is an international industrial group that is represented in around 40 countries. As such, it is exposed to a number of business and financial risks. Risk management is therefore an important process with regard to the goals that the company has set up. Throughout the NIBE Group, efficient risk management routines are an ongoing process within the framework of the Group's operational management and a natural part of the continual follow-up of activities. It is our opinion that no significant risks or uncertainties have arisen in addition to those described in NIBE Industrier's Annual Report for 2014.

This interim report provides an accurate picture of the business activities, financial position and earnings of the Parent and the Group, and describes any significant risks and uncertainties faced by the Parent and the companies that comprise the Group.

Markaryd, Sweden, 14 August 2015

/Hans Linnarson Chairman of the Board

Georg Brunstam Director

Eva-loth Km/A

Eva-Lotta Kraft Director

Anders Pålsson

Anders Pålssor Director

Helene Richmond

Gerteric lind

Managing Director & CEO

The information in this report has not been subjected to scrutiny by the company's auditors. For other information and definitions, please refer to the company's Annual Report for 2014.

#### Calendar

#### 14 August 2015

11.00 (C.E.T) Teleconference (in English);

Presentation of Interim Report 2 2015 and opportunity to ask questions.

Registration on our website www.nibe.com is required in order to access the presentation images during the conference.

To listen to the presentation by phone, call +46 8 566 426 66

13 November 2015 Interim Report 3, Jan – Sept 2015

17 February 2016

Year-end report 2015

April 2016 Annual Report 2015

12 May 2016 Interim Report 1, Jan – March 2016 Annual General Meeting 2016

#### **Financial targets**

- Average annual sales growth of 20%
- An operating margin of at least 10% of sales over a full business cycle in each business area
- Average annual return on equity of at least 20% after standard deductions for tax over a business cycle
- Equity/assets ratio of at least 30%.



NIBE is an international heating technology company with business operations organised in three separate business areas; NIBE Energy Systems, NIBE Element and NIBE Stoves. Our vision is to create world-class solutions in sustainable energy. Our mission is to offer energy technology products and solutions that combine high quality with innovation. This work builds on the NIBE Group's wide-ranging expertise in product development, manufacturing and marketing.

NIBE Industrier AB is obliged by Swedish law (The Securities Market Act and/or The Financial Instruments Trading Act) to publish the information in this interim report. This information was made available to the media for publication at 08.00 (C.E.T.) on 14 August 2015.

Please e-mail any questions you have with regard to this report to: Gerteric Lindquist, MD and Group CEO, gerteric.lindquist@nibe.se Hans Backman, CFO, hans.backman@nibe.se



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