

NIBE

– world-class solutions in sustainable energy

SALES totalled
SEK 13,243 million (SEK 11,033 million)

• **PROFIT AFTER NET FINANCIAL ITEMS**
was SEK 1,614 million (SEK 1,292 million)

• **PROFIT AFTER TAX**
was SEK 1,237 million (SEK 982 million)

• **EARNINGS** per share before and after
dilution were SEK 11.22 (SEK 8.90)

• **THE BOARD OF DIRECTORS** proposes a
dividend of SEK 3.35/share (SEK 2.70/share)

• **ACQUISITION OF**
– operations of North American
Marathon Heater Inc.
– remaining 30% of shares in Akvaterm Oy
(Finland)

Year-end report · 2015



CEO Gerteric Lindquist's report

A strong year in a cautious market

Overall, 2015 was marked by cautious demand, significant currency volatility and substantial falls in gas and oil prices. In addition to difficult economic conditions, the weather was unusually mild during the year.

As usual, we have continued to look ahead through intensive product development and proactive market initiatives, but we have also been careful to maintain our margins.

On the acquisition front, no major acquisitions took place in 2015, but this was only due to the opportunities that arose. Our acquisition aims remain just as ambitious as in the past.

Group sales growth for 2015 was 20.0% (12.2%), including organic growth of 10.5% (6.5%). For the year overall, the weaker Swedish krona was still the main reason for the organic growth, but the effect declined over the course of the year. This is because the krona started to weaken in autumn 2014, which meant that we had a relatively stable exchange rate against both the euro and the US dollar in the latter months of 2015.

All three of our business areas continued to advance their market positions, as well as maintaining and even improving their operating margins.

This is the result of consistent long-term work to generate the best market impact by ensuring that our products and our production, quality and marketing are always at the very highest level so that each of these elements is a strong link in the chain.

NIBE Energy Systems continued to enthusiastically market its sustainability concept for indoor climate comfort. This is based, of course, on one of the market's broadest and best-performing range of heat pumps, along with the belief that we all need to start taking a new approach and help cut carbon dioxide emissions.

Our domestic market is the Nordic region, where a sustainable approach is already relatively advanced. We now need to become even better at marketing communication, providing information and supplying customer testimonials, adapting our products where necessary, and starting to generate significant growth in the rest of Europe and in North America.

NIBE Element has continued to achieve its aim of becoming a global supplier with a comprehensive product range for measuring, control and heating. The strategy is to supply our customers with the best quality products with the highest level of technology and to take the significant supplier responsibility required for lasting positive business relationships. We believe that this strategy will prove hard to beat over time.

NIBE Stoves' aim is to continue providing our customers with products that offer good value, stylish, on-trend design, and the best possible environmental

performance on particulate emissions and efficiency. We believe a stove should be both a beautiful aspect of interior design and a secondary eco-friendly heat source, and we are therefore focussing significant resources on meeting both of these key market requirements.

In 2015, we acquired operations of North American heating element manufacturer Marathon Heater Inc. and the remaining 30% of shares in Finland-based Akvaterm. We also made two smaller bolt-on acquisitions in Switzerland and Poland.

The level of investment in our existing businesses amounted to SEK 384 million, compared with SEK 308 million in the previous year, and the rate of depreciation was SEK 480 million.

Operating profit improved by 22.7% compared with the previous year and the operating margin rose from 12.6% to 12.8%. In addition to the considerable positive effect of the acquisitions carried out in 2014, the weak Swedish krona also boosted earnings, although to a lesser extent towards the end of the year.

Profit after net financial items improved by 24.9% in 2015 compared with the previous year, leading to an improvement in the profit margin from 11.7% to 12.2%.

Outlook for 2016

- Our corporate philosophy and our strong range of products, with their focus on sustainability and energy efficiency, are in tune with the times in which we are living.
- We are well-prepared for being proactive on acquisitions.
- Our internal efforts to raise efficiency, combined with our rigorous cost control measures, will guarantee persistently healthy margins.
- As with previous years, it is hard to predict how economic trends, currency concerns and the low energy prices will impact the Group, but we remain cautiously positive with regard to the year overall.

Markaryd, Sweden, 17 February 2016

Gerteric Lindquist
Managing Director and CEO

Calendar

17 February 2016

11.00 (C.E.T) Teleconference (in English);

Presentation of Year-end Report 2015 and opportunity to ask questions.

Registration on our website www.nibe.com is required in order to access the presentation images during the conference.

To listen to the presentation by phone, call +46 8 566 426 66

April 2016

Annual Report 2015

12 May 2016

Interim Report 1, Jan – March 2016

Annual General Meeting 2016

19 August 2016

Interim Report 2, Jan – June 2016

17 November 2016

Interim Report 3, Jan – Sept 2016

Sales

Group net sales totalled SEK 13,243 million (SEK 11,033 million). This corresponds to growth of 20.0%, of which 10.5% was organic. Organic growth has been substantially affected by the weaker Swedish krona, because most of the Group's foreign operations have been recalculated at higher average rates than in the corresponding period in the previous year. Real organic growth was relatively weak at the start of the year but went on to recover. Acquired operations accounted for SEK 1,043 million of the total SEK 2,210 million increase in sales.

Earnings

Profit for the period after net financial items was SEK 1,614 million. This equates to a 24.9% increase in earnings compared with 2014. Back then, profit after net financial items amounted to SEK 1,292 million. Growth in profit was affected by acquisitions but, as with sales growth, it was also affected by the weakening of the Swedish krona. Profit for the period was charged with acquisition expenses of SEK 10 million versus SEK 29 million for the previous year. Earnings for the previous year were boosted by non-recurring items of SEK 14 million.

Return on equity was 18.0% (16.6%).

Acquisitions

The operations of North American Marathon Heater Inc., which produces advanced custom heating elements for the high-tech industry, were acquired in early April. The company has sales of approximately SEK 78 million and employs around 130 people. The company's operations are consolidated under the Nibe Element business area as of April 2015. The acquisition value is still provisional.

In early July, NIBE acquired the remaining 30% of the shares in Akvaterm Oy (Finland), a manufacturer of accumulator tanks. This company is consolidated under the NIBE Energy Systems business area.

Investments

During the year, the Group made investments totalling SEK 531 million (SEK 3,098 million). A total of SEK 147 million (SEK 2,790 million) of the investments relate to acquisitions of operations. The remaining SEK 384 million (SEK 308 million) relates mainly to investments in machinery and equipment in existing operations. The investment amount with regard to acquisitions is based on initial purchase prices as well as an estimate of additional consideration to be paid.

Cash flow and financial position

Cash flow from operating activities before changes in working capital amounted to SEK 1,717 million (SEK 1,327 million). Cash flow after changes in working capital amounted to SEK 1,939 million (SEK 1,253 million).

Interest-bearing liabilities at year-end amounted to SEK 7,282 million, compared with SEK 7,852 million at the start of the year. In late May, bonds totalling SEK 1,500 million were issued with a term of five years. Half of these bonds were issued at a variable interest rate and half at a fixed interest rate. However, the fixed interest rate has been converted into a variable interest rate via an interest rate swap with the same term. As a result, the entire bond loan is subject to a variable interest rate in practice. In early December, a further SEK 400 million in bonds was issued with a maturity of 3.5 years at a variable interest rate. The bonds, which are a part of an MTN programme with a loan limit totalling SEK 3 billion, are listed on the NASDAQ Stockholm. For more detailed information, please go to www.nibe.com.

At the end of December, the Group had cash and cash equivalents of SEK 2,195 million compared with SEK 2,735 million at the start of the year. The equity/assets ratio at the end of the period was 39.9%, compared with 36.2% at the start of the year.

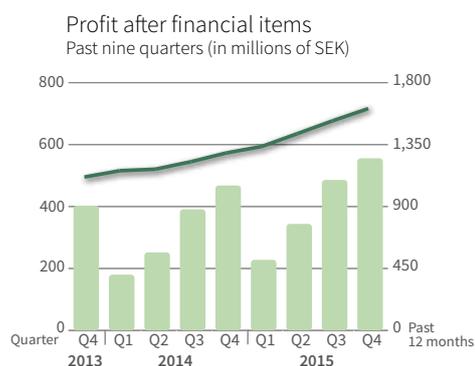
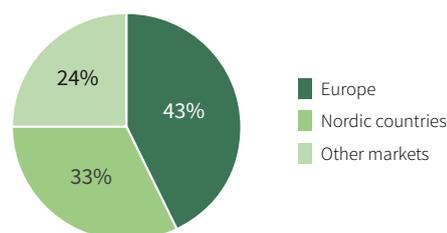
Parent

Parent activities comprise Group executive management functions, certain shared Group functions and the financing of corporate acquisitions. Sales for the period totalled just over SEK 8 million (SEK 7 million) and profit after financial items was SEK 749 million (SEK 837 million). At the end of the reporting period, cash and cash equivalents totalled SEK 266 million compared with SEK 1,110 million at the start of the year.

NIBE Group

Key figures		2015	2014
Net sales	SEK m	13,243	11,033
Growth	%	20.0	12.2
of which acquired	%	9.5	5.7
Operating profit	SEK m	1,700	1,385
Operating margin	%	12.8	12.6
Profit after net financial items	SEK m	1,614	1,292
Profit margin	%	12.2	11.7
Equity/assets ratio	%	39.9	36.2
Return on equity	%	18.0	16.6

Group sales by geographical region



NIBE Energy Systems

Sales and profit

Sales amounted to SEK 8,031 million, compared with SEK 6,507 million for 2014. The increase in sales was SEK 1,524 million, with acquired sales accounting for SEK 903 million of this sum, which means that organic growth was 9.5%.

Operating profit for the period totalled SEK 1,209 million, compared with SEK 984 million the previous year. This equates to an unchanged operating margin of 15.1%.

The year in brief

Our international expansion and market environmentally-oriented position as a leading, company focused on energy-efficient indoor climate solutions continued in 2015. Never before has the debate about countering global warming by reducing the burning of fossil fuels been more pertinent. The success of this process of change will be key both for our planet and the development of our company. The outcome of the international climate conference in Paris in December consolidates this view and should favour our product alternatives in the long term.

Despite the fact that the entire international community backs the overall aims regarding the environment, climate change and the need to significantly reduce the use of fossil fuels, the pace of change from old technology to more modern and more environmentally sustainable alternatives is far too slow. Clearly, the low price of gas and oil is contributing to this.

Our North American acquisitions, WaterFurnace and Enertech Global, which were acquired in 2014, have strengthened our international position and contributed to our highest ever growth in a calendar year. The North American continent is already our second-largest market and we have significantly expanded both our geographical market presence and our product range. At the largest North American trade fair, ASHRAE, in Chicago in January we were represented by five of our own companies from the US, Europe and Australia.

In Europe, we held our largest-ever international market presentation in mid-March. At Europe's most import trade fair, ISH in Frankfurt, which takes place every other year, we marketed 10 different brands at five different exhibition stands over a total area of 1,000 square metres. This initiative was aimed at strengthening NIBE's market image as a leading global player in sustainable energy solutions focussed on product development, energy efficiency, the environment and sustainability. Once again, it was confirmed for us that we are operating in a sector of the future, in which unfortunately outdated and non-eco-friendly fossil fuel-based products are still the norm.

We have continued steadfastly to focus on product development, with an increasing emphasis on system solutions for climate control and energy efficiency, offering high performance and quality. Halfway through the year, the most modern heat pump lab of our Group, and probably the most modern in Europe, was opened at our German subsidiary AIT in Kasendorf, which is an important element of our focus.

Both of our North American heat pump companies won awards in the annual Dealer Design Awards in the US. Enertech Global was awarded for its geothermal heat pumps in the property sector and WaterFurnace for its web-based control of heat pumps.

We have continued to prioritise maintaining our operating margin, which has involved introducing cost-saving measures in both production and other areas of the business. Coupled with considerable flexibility in production capacity over the year, this has enabled us to maintain our underlying operating margin despite major fluctuations in demand and significant investments in product development and marketing.

Following a very strong start and stable performance in North America, demand decreased slightly in the final months of the year. We have also increased our market share through successful production launches and intensive marketing. Although the heat pump sector is still relatively small in North America, we are participating actively in the ongoing energy policy debate through trade associations and our own company management. One of the key issues in 2016 will be the need to extend and, preferably, strengthen existing economic support for the use of renewable energy, which includes heat pumps.

The European heat pump market is still showing caution and variation, but we are seeing gradual local improvements of the previously low level of new construction, with the Swedish market providing a positive example.

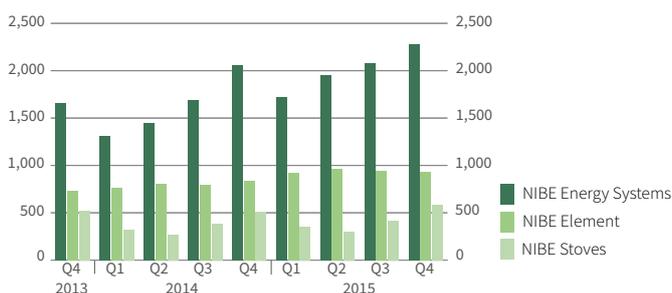
The German heat pump market recovered at the end of the year following a very weak start, but the bolstered 'MAP' support programme is only expected to start having a notable impact in 2016.

Despite cautious market development in the UK, our own business has performed well. There is excellent potential for developing our business as gas-fired heating completely dominates this market. Other markets were stable during the year, with the exception of Finland which suffered the single largest market decline in 2015. Markets in Eastern Europe are still showing restrained economic performance, but our wide range of water heaters, heat pumps and domestic boilers enabled us to offset individual market declines.

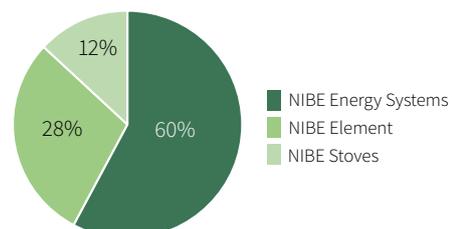
In Sweden, which remains our single largest market, new-builds of single-family homes are increasing, which contributed to a significant

Business Area trends

Sales per business area last nine quarters (SEK million)



Each business area's share of total sales



rise in sales to home builders. We believe this trend will continue in 2016. The overall heat pump market gradually increased over the year and to some extent the Swedish government's announced reduction in the ROT home renovation tax allowance contributed to this increase. Our overall market share in the heat pump product area was further strengthened somewhat and our market position in the water heater product area remains very stable.

As far as traditional electric water heaters and district-heating products are concerned, demand from the Nordic and European markets has remained relatively stable, while sales of pellet-fired products and conventional domestic boilers remain sluggish. Tougher energy efficiency requirements in Europe are driving demand for heat pump installations for hot water.

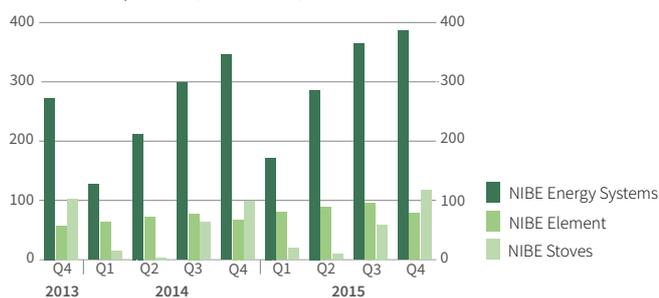
NIBE Energy Systems

Key figures		2015	2014
Net sales	SEK m	8,031	6,507
Growth	%	23.4	13.4
of which acquired	%	13.9	8.2
Operating profit	SEK m	1,209	984
Operating margin	%	15.1	15.1
Assets	SEK m	13,107	12,512
Liabilities	SEK m	1,468	1,361
Investments in non-current assets	SEK m	232	208
Depreciation	SEK m	311	249

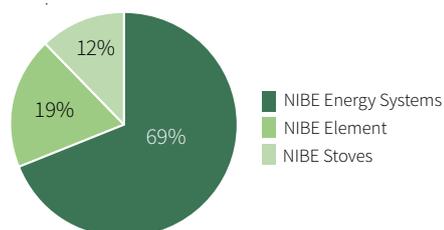


The major international trade fair ISH took place once again in Frankfurt in 2015. It is an important forum for companies and organisations in the sector. We were present as a leading global player in sustainable energy solutions under the slogan 'Energy for Life'. We presented 10 different brands at 5 separate stands over a total area of 1,000 square metres.

Sales per business area last nine quarters (SEK million)



Each business area's share of total profit



Sales and profit

Sales amounted to SEK 3,758 million, compared with SEK 3,193 million for 2014. The increase in sales was SEK 565 million, with acquired sales accounting for SEK 141 million of this sum, which means that organic growth was 13.3%.

Operating profit totalled SEK 342 million, compared with SEK 280 million the previous year. This equates to an operating margin of 9.1% compared with 8.8% for the previous year.

The year in brief

In 2015 we continued to fulfil our strategy and objective of becoming a global supplier of components and solutions for measuring, control and heating. This has been achieved both through acquisitions and organic growth.

In order to lay the ground for continued organic growth, comprehensive market initiatives have been carried out and common sales platforms have been established on a number of markets. This provides our subsidiaries with greater opportunities to increase their foreign sales of specialist products.

During the year, we also made a number of acquisitions in order to strengthen our market position in the industrial segment. North American Marathon Heaters Inc., which manufactures specialist heating elements for high-tech industry, including plastics and medical equipment, was acquired in the spring. A smaller industrial business in Lükon, Switzerland, was also acquired in the spring. This business was coordinated with our existing business in Switzerland and has made a positive contribution to increased market share and higher capacity utilisation.

In order to further develop our successful business in Poland, in the autumn we acquired the heating element business of Poland-based Termorad, which is one of the leading industry companies on the Polish market. This acquisition enables us to strengthen our position on the growing Polish industrial market with products for rail-based infrastructure and commercial defrosting.

We have taken a further step towards our aim of achieving our target of a 10 percent operating margin and are continuing to take structural measures to create competitive units within each market segment. The measures we have taken have, in terms of profitability, been offset by the significant decline in demand in the oil and gas industry, which resulted in negative performance in those companies focussed on this sector.

Further investments in automation have been carried out in a number of production areas, which provides us with further competitive advantages in certain specialist segments. An programme of measures relating to production technology has been implemented and has already resulted in considerable productivity gains at a number of units. This project will also continue over the next year.

Specialisation among the various units and using production in low-cost countries within certain product segments also constitute key measures regarding the structure of the organisation. A number of pro-

NIBE Element

Key figures		2015	2014
Net sales	SEK m	3,758	3,193
Growth	%	17.7	13.2
of which acquired	%	4.4	2.0
Operating profit	SEK m	342	280
Operating margin	%	9.1	8.8
Assets	SEK m	3,360	3,122
Liabilities	SEK m	738	632
Investments in non-current assets	SEK m	118	87
Depreciation	SEK m	114	98

duction units were also amalgamated during the year in order to achieve synergy gains and better capacity utilisation. These projects have gone to plan and will have a full impact on earnings in 2016.

One of our most important product segments is resistors for the energy and transport industries. For this segment, we have established a new development and production unit in Spain, which specialises in technologies such as steel resistors, which our range previously lacked. In Poland, we are expanding the production facility in order to meet increased demand in the electronics and control product area and this is expected to be complete and enter service in the first quarter of 2016.

Overall, demand on the international element market has developed positively over the year, although it has varied between markets and product segments, depending on external factors such as changes in exchange rates and commodity prices.

The domestic appliance industry has shown slightly positive performance on most of our markets. Through efficient high-volume production on several continents, we are able to supply global domestic appliance producers with high-quality components at competitive prices.

We have carried out a number of customer projects in the growing energy sector and expanded our energy efficiency range, which has contributed to increased sales in this area.

The market for products for the automotive industry has shown positive performance. Growth is being driven by increased vehicle sales, combined with stricter requirements for eco-friendly vehicles and greater interest in electric and hybrid cars.

For rail-based transport, market growth has been good both in terms of infrastructure and vehicles owing to a number of major investments in infrastructure improvement projects that are currently underway in a various of countries.

Raw material prices and exchange rates remain volatile, which is having a considerable effect on pricing and competitiveness. In this business climate, having a globalised organisation with production units in different currency zones gives us a clear advantage.



Within the Resistors product segment, we produce harmonic resistors for the energy industry. The purpose of these components is to reduce voltage and power losses that occur in power grids. Applications for harmonic filters include high-voltage direct current (HVDC) systems, networks and electric arcs.

NIBE Stoves

Sales and profit

Sales amounted to SEK 1,652 million, compared with SEK 1,483 million for 2014. Since the comparison is not affected by any acquisitions, organic growth was SEK 169 million, or 11.4%.

Operating profit for the period totalled SEK 206 million, compared with SEK 180 million the previous year. This equates to an operating margin of 12.5% compared with 12.1% for the previous year. Operating profit for 2014 included non-recurring items that had a positive effect of SEK 14 million on earnings. Excluding the non-recurring items, the operating margin for the previous year would have been 11.1%.

The year in brief

Overall, demand for stove products in Europe was about the same level as previously. A number of large markets are showing a decline, but performance in the Nordic countries has improved somewhat. In this market situation, we have achieved considerable organic growth, which means that we strengthened our market position overall. In addition, the operating margin improved considerably excluding items affecting comparability. This is the result of a large number of product launches and consistent marketing, combined with good cost control and favourable currency conditions.

A large number of new products were launched during the year under all brands. The largest and most extensive was the upgrade of our stove series, Contura 500, which is one of Europe's best-selling products and a something of a trendsetter throughout the sector. The product launches were initiated at the international ISH trade fair in Frankfurt and continued for the first six months of the year across all our markets in Europe. All of the products were very well received on the market and the new models were distributed in the second half of the year.

We have a strong market presence via an extensive retailer network, but in order to further bolster our market position we have begun an initiative to improve the exposure of our products and brands in stores together with retailers.

The level of utilisation of our production units has been high and overall we have had high security of supply for the majority of the year, with the exception of a period at the end of the fourth quarter when we were not really able to meet customers' expectations and our own demanding requirements on delivery times and security of supply.

The new Ecodesign requirements, which were established at the end of 2014 and which will be applied from 2022, mean that the European stove industry now has clear rules for future product development. These requirements will lead to reduced particulate emissions, more efficient energy use and even less environmental impact. Because of our strong focus on product development, our products already satisfy these requirements, with only a few exceptions.

NIBE Stoves

Key figures		2015	2014
Net sales	SEK m	1,652	1,483
Growth	%	11.4	6.3
of which acquired	%	0.0	2.9
Operating profit	SEK m	206	180
Operating margin	%	12.5	12.1
Assets	SEK m	1,814	1,768
Liabilities	SEK m	265	249
Investments in non-current assets	SEK m	34	18
Depreciation	SEK m	56	55

The acquisition of Stovax, together with our initiative primarily under the Contura brand, means that the UK is now our largest market. Since the acquisition was completed, Stovax has shown very strong performance owing to relatively good demand in the UK combined with highly professional business development. Through the Gazco brand, Stovax has also gained a strong market position for gas-fired products. This means that overall we are well positioned on the UK stove market, which has experienced a clear switch in demand from wood to gas-fired products as the price of gas has fallen sharply.

Sweden was the single best-performing market during the year, with the market increasing once again following four years of gradually declining demand. This is mainly due to a stronger economy and increased new construction of single-family homes. The Swedish government's announcement that it is cutting the ROT home renovation tax allowance has probably also partly contributed to this rise.

The Danish stove market has also increased, which is probably related to the subsidies that were introduced at the end of the year. As the country taking the lead in Europe, Denmark has taken the initiative to subsidise the replacement of old stove products. Anyone with a stove manufactured before 1990 can receive a financial subsidy when the product is decommissioned, which will encourage the replacement of old high-emissions products with new products with much cleaner combustion and higher efficiency.

Despite signs of a weaker Norwegian economy, Norway showed some positive performance, but historically the overall market is still at a relatively low level.

The market decline of the previous year in Germany and France continued in 2015, and is partly due to the prevailing low oil and gas prices as well as generally weak economic performance.



The upgrade of our free-standing stove series, Contura 500, was well received by the market. Contura 500, which was launched in 2003, is one of Europe's best-selling stove products and, with its curved design and side windows and characteristic retracted handle, has become something of a trendsetter throughout the industry.

Income Statement summaries

(in millions of SEK)	Group				Parent	
	Q4 2015	Q4 2014	2015	2014	2015	2014
Net sales	3,732	3,356	13,243	11,033	8	7
Cost of goods sold	-2,344	-2,114	-8,461	-7,106	0	0
Gross profit	1,388	1,242	4,782	3,927	8	7
Selling expenses	-640	-577	-2,371	-1,977	0	0
Administrative expenses	-217	-202	-838	-707	-70	-51
Other operating revenue	36	37	127	142	0	0
Operating profit	567	500	1,700	1,385	-62	-44
Net financial items	-11	-32	-86	-93	811	881
Profit after net financial items	556	468	1,614	1,292	749	837
Appropriations	0	0	0	0	119	106
Tax	-132	-121	-377	-310	-6	0
Net profit	424	347	1,237	982	862	943
Net profit attributable to Parent shareholders	424	347	1,237	982	862	943
<i>Includes depreciation according to plan as follows</i>	<i>120</i>	<i>107</i>	<i>480</i>	<i>402</i>	<i>0</i>	<i>0</i>
<i>Net profit per share before and after dilution in SEK</i>	<i>3.84</i>	<i>3.14</i>	<i>11.22</i>	<i>8.90</i>		

Statement of comprehensive income

Net profit	424	347	1,237	982	862	943
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Actuarial gains and losses in retirement benefit plans	-8	-122	-8	-122	0	0
Tax	2	26	2	26	0	0
	-6	-96	-6	-96	0	0
Items that may be reclassified to profit or loss						
Cash flow hedges	2	-18	-2	-13	-9	1
Hedge of net investment	43	-227	-373	-464	-369	-462
Exchange differences	-226	327	229	727	0	0
Tax	-13	57	81	108	83	101
	-194	139	-65	358	-295	-360
Total other comprehensive income	-200	43	-71	262	-295	-360
Total comprehensive income	224	390	1,166	1,244	567	583
Total comprehensive income attributable to Parent shareholders	224	390	1,166	1,244	567	583

Balance Sheet summaries

(in millions of SEK)	Group		Parent	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
Non-current intangible assets	10,209	9,731	0	0
Property, plant and equipment	2,117	2,078	0	0
Financial assets	467	367	9,755	9,477
Total non-current assets	12,793	12,176	9,755	9,477
Inventories	2,115	2,109	0	0
Current receivables	1,901	1,844	269	203
Current investments	347	154	0	0
Cash and bank balances	1,448	1,827	266	811
Total current assets	5,811	5,934	535	1,014
Total assets	18,604	18,110	10,290	10,491
Equity	7,428	6,560	3,954	3,685
Untaxed reserves	0	0	1	1
Non-current liabilities and provisions, non-interest-bearing	1,605	1,849	204	457
Non-current liabilities and provisions, interest-bearing	7,118	7,558	5,657	5,996
Current liabilities and provisions, non-interest-bearing	2,289	1,849	376	132
Current liabilities and provisions, interest-bearing	164	294	98	220
Total equity and liabilities	18,604	18,110	10,290	10,491

Key figures

		2015	2014	2013	2012	2011
Growth	%	20.0	12.2	7.0	12.9	25.0
Operating margin	%	12.8	12.6	12.0	11.3	12.2
Profit margin	%	12.2	11.7	11.4	10.9	11.6
Investments in non-current assets	SEK m	531	3,098	912	478	3,815
Cash and cash equivalents	SEK m	2,195	2,735	2,372	1,710	1,660
Working capital, cash and bank balances as share of net sales	SEK m	3,522	4,084	3,236	2,634	2,599
	%	26.6	37.0	32.9	28.7	31.9
Working capital, excluding cash and bank balances as share of net sales	SEK m	1,727	2,103	1,645	1,700	1,592
	%	13.0	19.1	16.7	18.5	19.6
Interest-bearing liabilities/Equity	%	98.0	119.7	82.3	93.0	108.1
Equity/assets ratio	%	39.9	36.2	43.0	41.9	38.1
Return on capital employed	%	12.1	12.1	12.4	11.8	16.0
Return on equity	%	18.0	16.6	16.7	15.9	20.0
Net debt/EBITDA	times	2.5	3.3	1.9	2.5	3.0
Interest coverage ratio	times	12.3	7.6	12.4	11.0	10.7

Statement of cash flow – summaries

(in millions of SEK)	2015	2014
Cash flow from operating activities	1,717	1,327
Change in working capital	222	- 74
Investment activities	- 555	- 2,956
Financing activities	- 1,600	1,836
Exchange difference in cash and cash equivalents	30	103
Change in cash and cash equivalents	186	236

Change in equity – summaries

(in millions of SEK)	2015	2014
Equity brought forward	6,560	5,575
Shareholders' dividend	- 298	- 259
Comprehensive income for the period	1,166	1,244
Equity carried forward	7,428	6,560

Data per share

		2015	2014	2013	2012	2011
Net profit per share (total 110,253,638 shares)	SEK	11.22	8.90	7.78	6.93	6.87
Equity per share	SEK	67.37	59.50	50.57	44.06	40.64
Closing day share price	SEK	284.50	200.90	145.00	93.75	101.75

Financial instruments recognised at fair value

(in millions of SEK)	31 Dec 2015	31 Dec 2014
Current receivables		
Currency futures	2	0
Commodity futures	0	0
Total	2	0
Financial assets		
Interest rate derivatives	6	0
Current liabilities and provisions, non-interest-bearing		
Currency futures	14	15
Commodity futures	7	2
Total	21	17

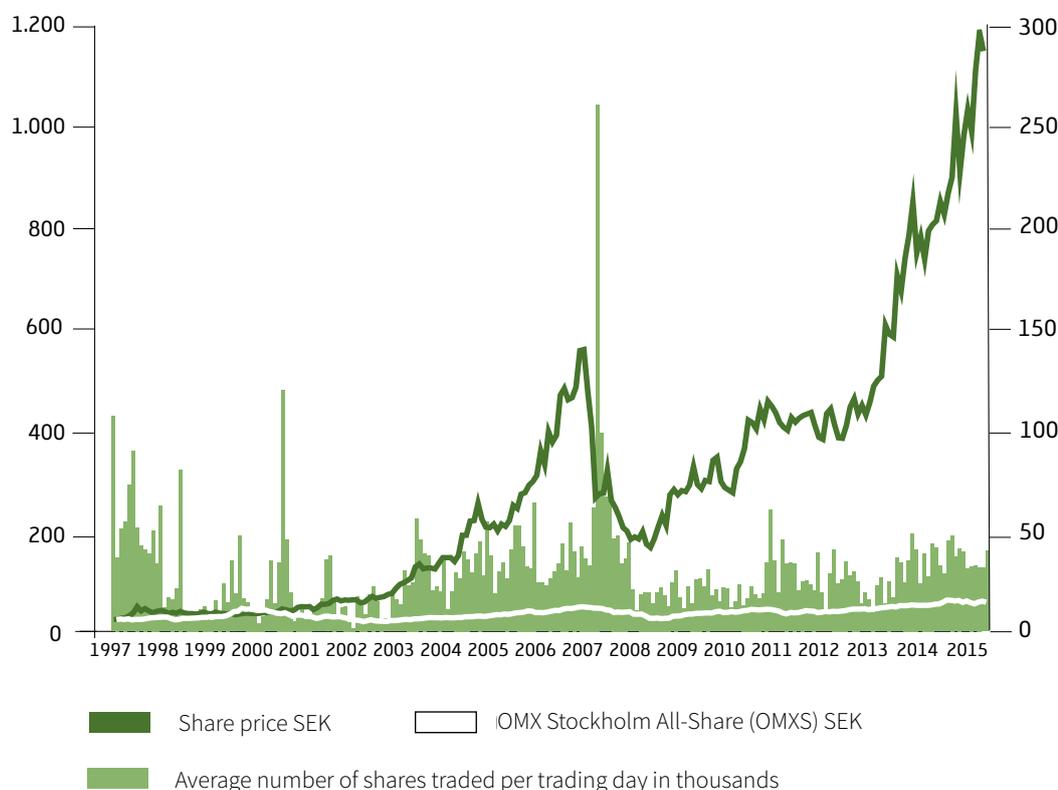
No instruments have been offset in the statement of financial position, therefore all instruments are recognised at their gross value. For a detailed account of the measurement process, see Note 2 in the Annual Report for 2014. In respect of other financial assets and liabilities in the Group, the carrying amounts represent a reasonable approximation of their fair value. A specification of the financial assets and liabilities involved is given in Note 7 in the Annual Report for 2014.

Quarterly data

Consolidated income statements (in millions of SEK)	2015				2014				2013
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q4
Net sales	2,950	3,165	3,396	3,732	2,361	2,477	2,839	3,356	2,876
Operating expenses	- 2,687	- 2,799	- 2,892	- 3,165	- 2,165	- 2,204	- 2,423	- 2,856	- 2,453
Operating profit	263	366	504	567	196	273	416	500	423
Net financial items	- 35	- 22	- 18	- 11	- 16	- 21	- 24	- 32	- 20
Profit after net financial items	228	344	486	556	180	252	392	468	403
Tax	- 58	- 75	- 112	- 132	- 42	- 59	- 88	- 121	- 93
Net profit	170	269	374	424	138	193	304	347	310
Net sales Business Areas									
NIBE Energy Systems	1,722	1,948	2,081	2,280	1,313	1,445	1,693	2,056	1,658
NIBE Element	917	966	943	932	759	803	799	832	733
NIBE Stoves	351	299	421	581	320	264	388	511	523
Elimination of Group transactions	- 40	- 48	- 49	- 61	- 31	- 35	- 41	- 43	- 38
Group total	2,950	3,165	3,396	3,732	2,361	2,477	2,839	3,356	2,876
Operating profit Business Areas									
NIBE Energy Systems	172	286	365	386	127	212	299	346	273
NIBE Element	80	88	95	79	63	72	78	67	56
NIBE Stoves	20	10	59	117	15	3	64	98	103
Elimination of Group transactions	- 9	- 18	- 15	- 15	- 9	- 14	- 25	- 11	- 9
Group total	263	366	504	567	196	273	416	500	423

Number of shares traded per trading day in thousands

Share price in SEK



NIBE shares

NIBE's class B shares are listed on the NASDAQ OMX Stockholm Exchange, Large Cap list, with a secondary listing on the SIX Swiss Exchange in Zürich. The NIBE share's closing price at 31 December 2015 was SEK 284.50. In 2015, NIBE's share price rose by 41.6%, from SEK 200.90 to SEK 284.50. During the same period, the OMX Stockholm All-Share (OMXS) increased by 6.6%. This means that, at the end of 2015, the market capitalisation of NIBE, based on the latest price paid, amounted to SEK 31,367 million. In 2015 a total of 36,087,193 NIBE shares were traded, which corresponds to a share turnover of 32.7% over the year.

Accounting policies

NIBE Industrier's consolidated accounts are drawn up in accordance with International Financial Reporting Standards (IFRS). NIBE Industrier's year-end report for 2015 has been drawn up in accordance with IAS 34 "Interim Financial Reporting". The same accounting policies have been applied as those described on pages 66-68 of the company's Annual Report for 2014. Reporting for the Parent follows the Swedish Annual Accounts Act and recommendation RFR 2 of the Swedish Financial Accounting Standards Council ("Reporting for Legal Entities"). In the case of transactions with associates, these have taken place to the same extent as in the previous year and the same accounting policies apply as those described on page 66 of the company's Annual Report for 2014.

Risks and uncertainties

NIBE Industrier is an international industrial group that is represented in around 40 countries. As such, it is exposed to a number of business and financial risks. Risk management is therefore an important process with regard to the goals that the company has set up. Throughout the NIBE Group, efficient risk management routines are an ongoing process within the framework of the Group's operational management and a natural part of the continual follow-up of activities. It is our opinion that no significant risks or uncertainties have arisen in addition to those described in NIBE Industrier's Annual Report for 2014.

This year-end report provides an accurate picture of the business activities, financial position and earnings of the Parent and the Group, and describes any significant risks and uncertainties faced by the Parent and the companies that comprise the Group.

Markaryd, Sweden, 17 February 2016



Hans Linnarson
Chairman of the Board



Georg Brunstam
Director



Eva-Lotta Kraft
Director



Anders Pålsson
Director



Helen Richmond
Director



Gerteric Lindquist
Managing Director & CEO

For other information and definitions, please refer to the company's Annual Report for 2014.

The information in this report has not been subject to scrutiny by the company's auditors.



NIBE is an international heating technology company with business operations organised in three separate business areas; NIBE Energy Systems, NIBE Element and NIBE Stoves. Our vision is to create world-class solutions in sustainable energy. Our mission is to offer energy technology products and solutions that combine high quality with innovation. This work builds on the NIBE Group's wide-ranging expertise in the fields of product development, manufacturing and marketing.

NIBE Industrier AB is obliged by Swedish law (the Securities Market Act and/or the Financial Instruments Trading Act) to publish the information in this year-end report. This information was made available to the media for publication at 08.00 (C.E.T.) on 17 February 2016.

Please e-mail any questions you have with regard to this report to:
Gerteric Lindquist, MD and Group CEO, gerteric.lindquist@nibe.se
Hans Backman, CFO, hans.backman@nibe.se

NIBE

NIBE Industrier AB (publ)
Box 14, SE-285 21 Markaryd SWEDEN Tel +46 433 - 73 000
www.nibe.com · Corporate ID number: 55 63 74 - 8309